

Technical Sales Engineer Intern/Thesis (m/w) in Düsseldorf – JobID: 21664BR

YOUR TASKS

- Get first-hand experience in our Düsseldorf Sales Field Office, learning the Sales roles and how we conduct business with our customers
- Learn about TI's selling process
- Learn more about Technical Marketing and how our Sales force engages Ti's internal business units
- Work with our Sales Leaders and Account Managers, gaining insight into their knowledge
- Prepare and accompany technical sales reps and field applications engineers on customer visits
- Event planning for customer workshops and trainings
- Complete hands-on projects and have opportunities to present your findings to leaders, including running a
 market analysis, customer case studies, running a project kick off, choosing high growth accounts, and making a
 final intern presentation

YOUR QUALIFICATIONS

- Studying Industrial Engineering, Sales
 Engineering, Business Administration Engineering
 or related field
- Excellent written and oral communications skills in German and English
- Well organized and ability to work independently
- Good knowledge of the Microsoft Tools (Outlook, Excel, PowerPoint etc.)
- Ability to become fast acquainted with new tools and situations as wells as key contacts within the company
- Strong wish to learn and finding creative solutions

OUR OFFER

- The possibility to gain new experiences and to implement theoretical knowledge in practical solutions
- · Exciting, challenging and creative tasks
- Interesting projects
- An open-minded team and international environment
- An attractive compensation

Change the world, love your job. At Texas Instruments (TI), you will have the opportunity to learn and grow – and create world-changing technology. For more than 80 years, TI has continually reinvented itself by believing in people with endless curiosity who refuse to leave the world just how they found it. From developing leading-edge semiconductor technologies and practicing responsible manufacturing, to caring for our employees and communities, innovating a better world is in our DNA. Come discover TI and why you belong here.

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